



Expression Of Interest

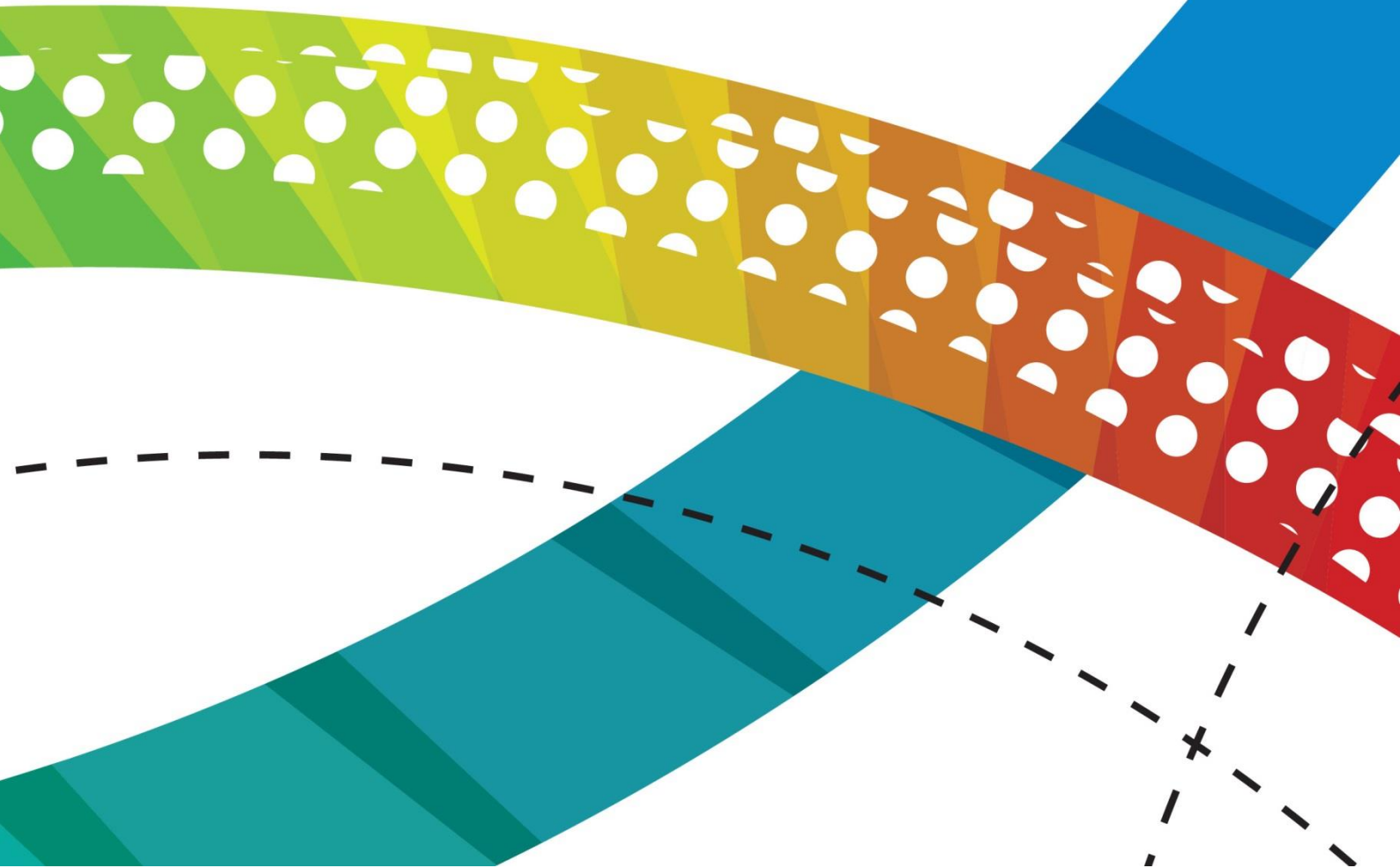
for

VENDING MACHINE

IN ARRIVAL TERMINAL

JANUARY 2025

RESPOND BY: 6 February 2025



1.0 BACKGROUND

The City of Busselton (the City) is seeking Expressions of Interest (EOI) from suitable providers (the Proponent) of vending machines for the Arrival Terminal of the Busselton Margaret River Airport (BMRA) located at 86 Neville Hyder Drive, Yalyalup.

Located 230kms south of Perth, the City is part of the South-West region of Western Australia. The City is a fast-growing municipality with expanding social and economic opportunities. Its main economic drivers include tourism, hospitality, construction, agriculture and manufacturing, wine and viticulture, creative industries, retail, and commerce. The City's recent strong population growth of nearly 4% per annum is expected to continue, forecasting to reach approximately 50,000 people by 2026.

The City is also a major service centre for neighbouring towns and is home to the largest FIFO workforce outside metropolitan Perth. In addition to FIFO flights, BMRA has passenger services to Melbourne and Sydney.

With the growth of services at the Busselton-Margaret River Regional Airport Terminal, an opportunity has arisen for an operator to supply a food and beverage vending machine(s) in the Arrivals Terminal. In the last financial year, we had **78,000 passengers through arrivals**. For this purpose, the City of Busselton's principle objective is to seek **expressions of interest** from vending machine providers interested in providing services which will improve the visitor experience for passengers and visitors to the BMRA.

Submissions that highlight how they will work cohesively with the BMRA operations to create synergies will be highly regarded.

The **Busselton-Margaret River Airport** is located just 6.5km from the town centre of Busselton at 86 Neville Hyder Drive, Yalyalup, Western Australia and is a modern facility owned and operated by the City of Busselton. Access is situated from the Vasse Highway.



2.0 REQUIREMENTS

The City is seeking a quality vending product for the **Arrivals Terminal** at the BMRA that;

- provides high-quality food & beverages;
- provides a variety of options;
- preferably options are provided from a single machine;
- full service machine, fully insured, maintained and serviced by the provider.

The proponent is required to include the following in their response:

- Type of vending machine proposed;
- Detailed specifications of the vending machine proposed for the Arrivals Terminal, including dimensions and services (utility) requirements;
- Process for upgrading the machine;
- Detailed information on products to be stocked in the machine;
- How is stock selection made;
- Your schedule for stocking, servicing and maintenance;
- Insurance (public liability, product indemnity, workers compensation etc) and risk management;
- Adherence to local, state and national standards and licences;
- Indicative timeline for delivery of vending machine from time of agreement;
- Technical and / or maintenance support available and hours of operation;
- Proposed business model, rental structure and terms (fixed rent and/or commission based fees payable to the City).

Please address each of the items above in your response. **Responses due by: 6 February 2025**

Information included in this EOI:

- Floor plan of the Arrivals Terminal
- Photos

2.1 Contact Details

Bonnie Allen

Senior Airport Administration Officer

bonnie.allen@busselton.wa.gov.au



3.0 INSURANCE DETAILS

Insurances	Policy Provider /Policy number	Value of Cover	Commencement date and expiry Date of current policy
Public Liability		\$20,000,000	
Worker Compensation		As required under Western Australian Laws	
Motor Vehicle Insurance	<i>Delete If not Applicable</i>		
Professional / Product Liability Insurance			



4. RESPONDENT DETAILS

Please select relevant business structure:

BUSINESS STRUCTURE	RESPONDENT'S DETAIL
Sole proprietor – if the Respondent is the sole / individual proprietor of the business provide	
Full Name of the proprietor / owner	
Trading name of the business (If different from the name of the proprietor / owner)	
Australian Business Number (ABN)	
Partnership If the Respondent is a partnership provide:	
Full name of each partner; and	
Name under which the partnership is trading.	
Australian Business Number (ABN)	
Company - if the Respondent is a company provide	
Registered name of company	
Trading name of business if different from name of company	
Australian Business Number (ABN)	
Australian Company Number (ACN)	
Trust – if the Respondent is a trust provide:	
Name of trust	
Name of Trustee	
If the trustee is a corporation, the Australian Company Number (ACN) of the trustee	
Trading name of business if different from name of trust	
Australian Business Number (ABN)	

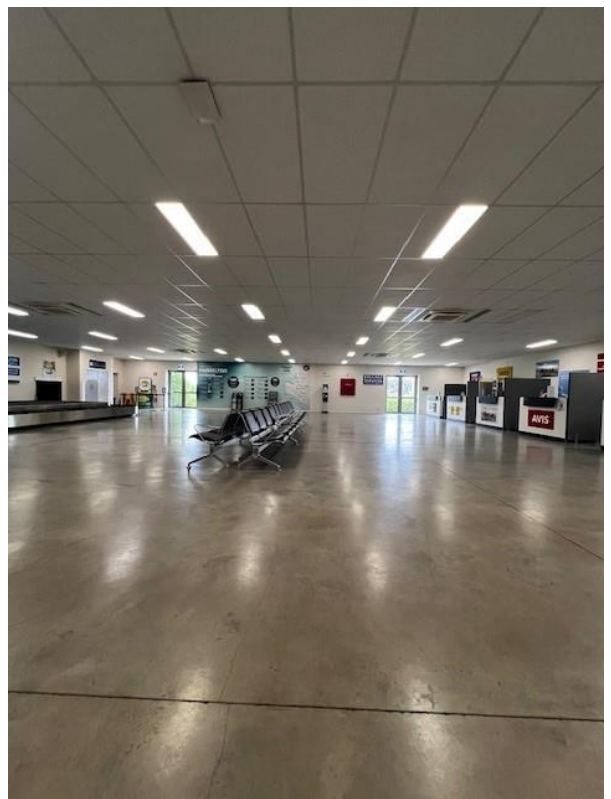
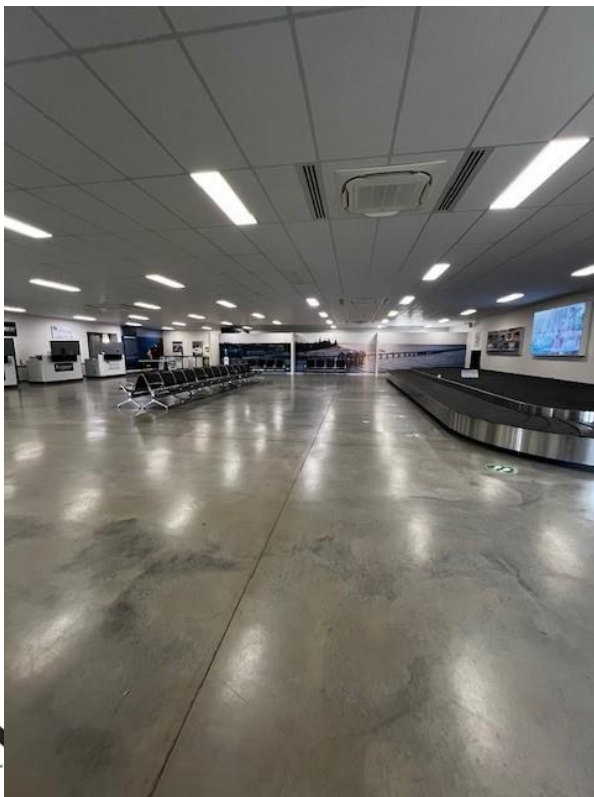
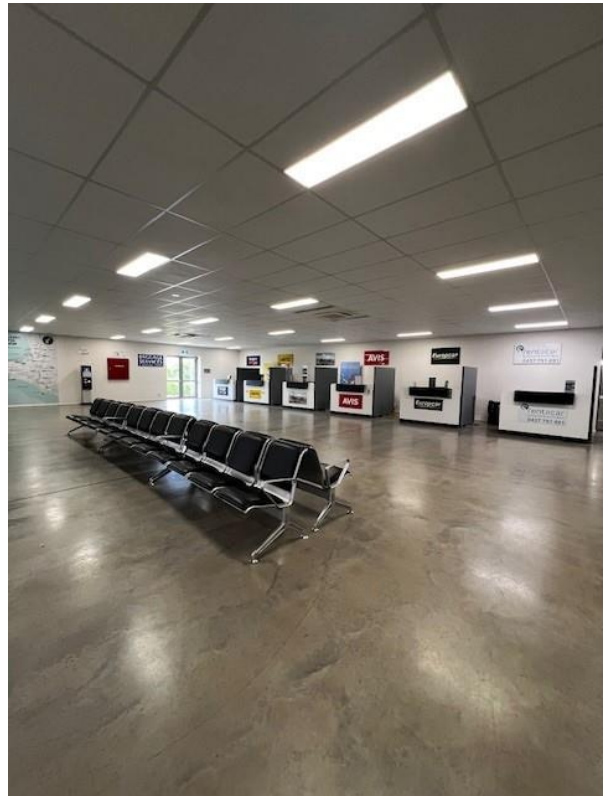


Respondent Address:

Respondents Addresses	
Respondent's Postal Address	
Street address of Respondent's main place of business	
Contact Person	
Mobile Number	
Office Telephone Number	
Email:	



Appendix 1: Arrival Terminal Images



Appendix 2: Arrival Terminal Floor Plan

